



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

QWEEN

Virtual Campus Recruitment - 2021 Passing Out Batch

Only for Students of Amity Education Group

Only for Unplaced & Eligible Students

Last Date to Register – 3rd December 2020 by 6 PM

Company	QWEEN		
Batch	2021 Passing Out Batch		
Joining	December 2020		
Date of Hiring	4 th December 2020		
Reporting Time	Will be Informed Later		
Venue	Virtual		
Job Title	Profile 1 : Business Development Profile 2 : Online Coding Tutor Profile 3 : Sales Manager B2C Profile 4 : Sales and Customer Service Support		
Eligible Degrees	B.Tech / BCA / B.Sc / MCA		
Eligible Branches	Profile 1, 3 & 4 : All Branches Profile 2 : CS / IT		
Eligibility Criteria	10 th	-	60 % Criteria
	12 th	-	60 % Criteria
	Graduation	-	60 % Criteria
	Post-Graduation	-	60 % Criteria
Location	Virtual		
Compensation	Profile 1 :10,000 in first month + Incentives , then 20,000 per month + Incentives (post Internship – Final Offer 5 LPA + 2 LPA) Profile 2 : 3.60 LPA		

	<p>Profile 3 : 3.00 LPA – 9.00 LPA</p> <p>Profile 4 : : 2.40 LPA + Incentives</p>
Roles & Responsibilities	<p>Profile 1 :</p> <ul style="list-style-type: none"> Responsible for academic & career counseling for prospective learners. <ul style="list-style-type: none"> - Generate and handle inquiries (telephonic & email inquiries) to convert them to enrolments. - Responsible for converting the curated lead to sales. - Tele calling & follow-up on database provided. - Attaining enrolment targets - Resolve queries relating to the course from the prospective candidates. - Maintain, and foster a Healthy Database with existing and new online sources. <p>Profile 2 :</p> <ul style="list-style-type: none"> Teach Online : Flexible Work Hours & Location Get Early Childhood Coding Expert Certification You'll teach students aged 6-18 coding (logic, sequence, structure) to generate creative outcomes like websites, animations and apps. All classes are taught live 1:1 online Curriculum creators have already designed detailed materials for every class <p>Profile 3 :</p> <ul style="list-style-type: none"> The Sales Manager will utilize their skills to generate high quality leads, build a strong relationship with customers and close deals. The ideal candidate will be a quick learner with strong negotiating skills and demonstrate the ability to showcase our offerings in a compelling way. Scope: Exceed targets for New Sales, Referrals or Renewals sales, in an individual contributor role <p>Profile 4 :</p> <ul style="list-style-type: none"> One of the finest shipping companies based in the USA and India is looking to hire a candidate for sales & customer service role.
Skills Required	<ul style="list-style-type: none"> Excellent communication skills (verbal and written) to communicate with global students. Must be articulate, organized, detail-oriented and can multi-task. Quick learner, with a positive attitude Good knowledge of MS office
How to Apply?	<p>All interested and Eligible students need to apply on the link below latest by 3rd December 2020 by 6:00 P.M.</p> <p>CLICK HERE</p>

My Best Wishes are with you!

Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist

SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President – Amity Education Group

Dean – Industry & Academia Alliance

Advisor – Amity Education Group